

Textainer Group Holdings Limited

Reports Third-Quarter Results

HAMILTON, Bermuda – (BUSINESS WIRE) – November 9, 2017 – Textainer Group Holdings Limited (NYSE: TGH) (“Textainer”, “the Company”, “we” and “our”), one of the world’s largest lessors of intermodal containers, reported third-quarter 2017 results.

Financial and Business Summaries

- Business environment continues to rebound. Lease rental income increased \$3.4 million (or 3.1 percent) from the prior quarter to \$112.2 million for the quarter;
- Gain on sale of containers, net increased \$2.1 million (or 35.6 percent) from the prior quarter to \$8.0 million for the quarter, reflecting the continued improvement in resale prices;
- Net income attributable to Textainer Group Holdings Limited common shareholders of \$18.5 million for the quarter, or \$0.32 per diluted common share, an increase of \$27.8 million from the prior quarter;
- Adjusted net income⁽¹⁾ of \$18.6 million for the quarter, or \$0.33 per diluted common share, an improvement of \$19.8 million from the prior quarter;
- Increased adjusted EBITDA⁽¹⁾ of \$100.6 million for the quarter, an improvement of \$9.4 million (or 10.3 percent) from the prior quarter;
- Utilization averaged 96.7 percent for the quarter and is currently at 97.2 percent, an improvement of 40 basis point over the prior quarter average; and
- Approximately \$500 million of capex year-to-date in 2017.

“We are excited about the significant improvements in our financial performance and favorable overall market conditions. The positive trends reported previously continued with sequential improvements in lease revenue, gain on container sales, and direct container expense. Our third quarter results mark a return to profitability which we expect to continue going forward. With Hanjin behind us and our refinancings completed, we are well positioned to take advantage of the attractive market environment,” stated Philip K. Brewer, President and Chief Executive Officer of Textainer Group Holdings Limited.

“Utilization continues to rise. Rental rates and container prices are holding at their highest levels in many years. Cash-on-cash returns on new dry freight term leases have remained strong with longer lease terms and Asia-focused return schedules, which in turn lift rental rates for depot containers and lease renewals. New container prices have remained relatively stable in the range of \$2200 to \$2300 per CEU, further supporting rental rates.

“We continued our strong capex investing approximately \$500 million year-to-date. Over 70% of our new containers have either been leased-out or committed to be picked-up once manufactured. As these new containers have been and will be going on lease largely during the second half of the year, the impact on our results is not yet apparent and will be seen in the coming quarters. We project that containers leased at today’s rates will provide returns-on-equity in the mid-teens,” continued Mr. Brewer. “Resale values for used containers continued their sustained improvement, as evidenced by the increased gain on container sales and reversal of previously recorded impairments.”

Key Financial Information (in thousands except for per share and TEU amounts):

| | QTD | | | YTD | |
|---|------------|------------|-------------|------------|-------------|
| | Q3 2017 | Q2 2017 | Q3 2016 (*) | Q3 2017 | Q3 2016 (*) |
| Lease rental income | \$ 112,195 | \$ 108,779 | \$ 110,905 | \$ 328,591 | \$ 353,718 |
| Total revenues | \$ 125,600 | \$ 119,247 | \$ 120,375 | \$ 361,534 | \$ 376,036 |
| Income (loss) from operations | \$ 45,005 | \$ 33,512 | \$ (39,345) | \$ 98,556 | \$ 16,427 |
| Net income (loss) attributable to Textainer Group Holdings Limited common shareholders | \$ 18,481 | \$ (9,353) | \$ (46,735) | \$ 2,154 | \$ (52,351) |
| Net income (loss) attributable to Textainer Group Holdings Limited common shareholders per diluted common share | \$ 0.32 | \$ (0.16) | \$ (0.83) | \$ 0.04 | \$ (0.93) |
| Adjusted net income (loss) ⁽¹⁾ | \$ 18,635 | \$ (1,195) | \$ (53,117) | \$ 8,373 | \$ (44,558) |
| Adjusted net income (loss) per diluted common share ⁽¹⁾ | \$ 0.33 | \$ (0.02) | \$ (0.94) | \$ 0.15 | \$ (0.79) |
| Adjusted EBITDA ⁽¹⁾ | \$ 100,606 | \$ 91,210 | \$ 67,236 | \$ 273,928 | \$ 258,685 |
| Average fleet utilization | 96.7% | 96.3% | 95.4% | 96.0% | 94.9% |
| Total fleet size at end of period (TEU) | 3,202,140 | 2,992,040 | 3,195,443 | | |
| Owned percentage of total fleet at end of period | 77.2% | 81.3% | 81.7% | | |

(*) Certain amounts for the period ended September 30, 2016 have been restated for immaterial corrections of identified errors pertaining to the calculation of gain on sale of containers, net.

“Adjusted net income (loss)” and “adjusted EBITDA” are Non-GAAP Measures that are reconciled to GAAP measures in footnote 1. “Adjusted net income (loss)” is defined as net income (loss) attributable to Textainer Group Holdings Limited common shareholders before charges to write-off of unamortized deferred debt issuance costs and bond discounts, unrealized (gains) losses on interest rate swaps, collars and caps, net and the related impact of reconciling items on income tax (benefit) expense and net income (loss) attributable to the non-controlling interests (“NCI”). “Adjusted EBITDA” is defined as net income (loss) attributable to Textainer Group Holdings Limited common shareholders before interest income and expense, the write-off of unamortized deferred debt issuance costs and bond discounts, realized and unrealized (gains) losses on interest rate swaps, collars and caps, net, income tax (benefit) expense, net income (loss) attributable to the NCI, depreciation expense, container impairment, amortization expense and the related impact of reconciling items on net income (loss) attributable to the NCI. Footnote 1 provides certain qualifications and limitations on the use of Non-GAAP Measures.

Third-Quarter Results

Textainer’s third quarter results benefited from higher lease rental income due to higher utilization and an increase in the size of our owned fleet. Direct container expense decreased \$4.7 million from the prior year quarter due to the increase in utilization and decreases in repositioning expense and repair and recovery costs from the Hanjin bankruptcy.

Gain on sale of containers, net was \$8.0 million for the current quarter compared to \$2.2 million for the prior year quarter. The \$5.8 million increase was primarily due to an increase in average sales proceeds per unit, partially offset by a decrease in volume of sales.

Container impairment was \$2.0 million for the current quarter compared to \$43.7 million for the prior year quarter. The \$41.7 million decrease was primarily due to a decrease in impairments to write down the value of containers held for sale to their estimated fair value and a \$22.1 million impairment from the Hanjin bankruptcy for the prior year quarter.

We evaluate the estimated future residual values and monitor the sales prices and useful lives of our containers on an ongoing basis. As a result, we increased the estimated future residual value of certain container types effective July 1, 2017 as follows:

| Container types | Estimated Residual Values | | |
|--------------------------|---------------------------|------------------------|--------|
| | Prior July 1, 2017 | Effective July 1, 2017 | Change |
| 20' standard containers | \$ 950 | \$ 1,000 | \$ 50 |
| 40' standard containers | \$ 1,150 | \$ 1,200 | \$ 50 |
| 40' high cube containers | \$ 1,300 | \$ 1,350 | \$ 50 |

“Following the sharp and sudden rebound in sales prices, we reviewed our depreciation policy and increased residual values on each of our three primary dry container types. This change decreased depreciation expense by \$3.6 million during the third quarter,” commented Hilliard C. Terry, III, Executive Vice President and Chief Financial Officer of Textainer Group Holding Limited. “Last year we reduced residual values after a prolonged period of declining sales prices; however, the significant reversal in the market caused us to reassess our residual values. The changes we’ve made better reflect our long-term view of used container prices over the cycle. Our residual values remain equal to, or lower than, our public peers.”

Bad debt expense was \$17.3 million lower in the third quarter mainly due to a \$17.1 million provision for the Hanjin bankruptcy in the prior year quarter with no comparable provision recorded in the current quarter. These benefits were partially offset by a \$6.4 million

increase in interest expense including hedging costs primarily due to higher amortization of deferred debt issuance costs and a repricing of interest margins back to market rates in some of our debt facilities.

“During the quarter, we recorded a tax benefit of \$4.8 million, in spite of recording net income for the quarter. Our tax rate is affected by items such as tax rates in various jurisdictions, the relative amounts of income we earn in those jurisdictions and discrete items that occur in any given period. We expect the tax benefit recorded in the third quarter to be largely offset by an almost equivalent tax expense in the fourth quarter,” concluded Mr. Terry.

Outlook

“We are very optimistic about the outlook for both Textainer and our industry. The manufacturers are full through November. Production during the winter will be constrained due to the difficulty in applying water-borne paint in cold temperatures. Steel prices may strengthen due in part to enforcement of pollution regulations in China leading to the closure of some steel producers. For these reasons, we do not expect new container prices to decline over the coming quarters,” continued Mr. Brewer. “The inventory of new containers at factories is approximately 400,000 TEU which we consider reasonable given the current outlook for demand and production. With utilization at such high levels, worldwide depot inventory is also very low.

“We expect rental rates to remain around current levels given the disciplined ordering of new containers by lessors and shipping lines and the constraints on new container production. Sales prices should remain around today’s levels because the quantity of containers being put to sale is limited due to high utilization at lessors and shipping lines.

“Over the coming years, we will benefit not just from the projected continued strong growth in container trade but also from revenue upside from lease repricing. Leases maturing in 2018 have average rates of \$0.56 per CEU per day and this figure declines to \$0.36 per CEU per day by 2021. These rates are well below current new and depot container rental rates. If current market conditions continue, as these leases reprice any increase in rental revenue will flow straight to our bottom line.”

Investors’ Conference Call and Webcast

Textainer will hold a conference call and a Webcast at 11:00 am EDT on Thursday, November 9, 2017 to discuss Textainer’s third quarter 2017 results. An archive of the Webcast will be available one hour after the live call through November 9, 2018. For callers in the U.S. the dial-in number for the conference call is 1-888-895-5271; for callers outside the U.S. the dial-in number for the conference call is 1-847-619-6547. The participant passcode for both dial-in numbers is 45846250. To access the live Webcast or archive, please visit Textainer’s Investor Relations website at <http://investor.textainer.com>.

About Textainer Group Holdings Limited

Textainer has operated since 1979 and is one of the world’s largest lessors of intermodal containers with more than 3.2 million TEU in our owned and managed fleet. We lease containers to approximately 300 customers, including all of the world’s leading international shipping lines, and other lessees. Our fleet consists of standard dry freight, dry freight specials, and refrigerated intermodal containers. We also lease tank containers through our relationship with Trifleet Leasing and are the primary supplier of containers to the U.S. Military. Textainer is one of the largest and most reliable suppliers of new and used containers. In addition to selling older containers from our lease fleet, we buy older containers from our shipping line customers for trading and resale. We sold an average of more than 120,000 containers per year for the last five years to more than 1,400 customers making us one of the largest sellers of used containers. Textainer operates via a network of 14 offices and more than 500 independent depots worldwide.

Important Cautionary Information Regarding Forward-Looking Statements

This press release contains forward-looking statements within the meaning of U.S. securities laws. Forward-looking statements include statements that are not statements of historical facts and include, without limitation, statements regarding: (i) Textainer's expectation that profitability will continue going forward and it will be able to take advantage of the market environment (ii) Textainer's projection that containers leased at today's rates will provide returns-on-equity in the mid-teens (iii) Textainer's expectation that the tax benefit recorded in the third quarter will be largely offset by a tax expense in the fourth quarter (iv) Textainer's belief that new container production will be constrained and new container prices will not decrease in the coming quarters due to the challenges of using waterborne paint during the winter months and possible increases in component costs (v) Textainer's expectation that both rental rates and sales prices will remain around current levels (vi) Textainer's expectation that should current market conditions continue going forward, its revenue will increase due to container trade growth and due to the repricing of maturing leases which are at rates below the current market. Readers are cautioned that these forward-looking statements involve risks and uncertainties, are only predictions and may differ materially from actual future events or results. These risks and uncertainties include, without limitation, the following items that could materially and negatively impact our business, results of operations, cash flows, financial condition and future prospects: any deceleration or reversal of the current domestic and global economic conditions; lease rates may decrease and lessees may default, which could decrease revenue and increase storage, repositioning, collection and recovery expenses; the demand for leased containers depends on many political and economic factors and is tied to international trade and if demand decreases due to increased barriers to trade or political or economic factors, or for other reasons, it reduces demand for intermodal container leasing; as we increase the number of containers in our owned fleet, we increase our capital at risk and may need to incur more debt, which could result in financial instability; Textainer faces extensive competition in the container leasing industry which tends to depress returns; the international nature of the container shipping industry exposes Textainer to numerous risks; gains and losses associated with the disposition of used equipment may fluctuate; our indebtedness reduces our financial flexibility and could impede our ability to operate; and other risks and uncertainties, including those set forth in Textainer's filings with the Securities and Exchange Commission. For a discussion of some of these risks and uncertainties, see Item 3 "Key Information— Risk Factors" in Textainer's Annual Report on Form 20-F filed with the Securities and Exchange Commission on March 27, 2017.

Textainer's views, estimates, plans and outlook as described within this document may change subsequent to the release of this press release. Textainer is under no obligation to modify or update any or all of the statements it has made herein despite any subsequent changes Textainer may make in its views, estimates, plans or outlook for the future.

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TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

Condensed Consolidated Statements of Comprehensive Income (Loss)

Three and Nine Months Ended September 30, 2017 and 2016

(Unaudited)

(All currency expressed in United States dollars in thousands, except per share amounts)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|----------------------------------|-------------------|---------------------------------|-------------------|
| | 2017 | 2016 (a) | 2017 | 2016 (a) |
| Revenues: | | | | |
| Lease rental income | \$ 112,195 | \$ 110,905 | \$ 328,591 | \$ 353,718 |
| Management fees | 4,193 | 3,136 | 10,949 | 9,774 |
| Trading container sales proceeds | 1,237 | 4,139 | 4,089 | 9,103 |
| Gain on sale of containers, net | 7,975 | 2,195 | 17,905 | 3,441 |
| Total revenues | 125,600 | 120,375 | 361,534 | 376,036 |
| Operating expenses: | | | | |
| Direct container expense | 11,026 | 15,691 | 45,574 | 44,869 |
| Cost of trading containers sold | 841 | 4,647 | 2,846 | 10,905 |
| Depreciation expense | 55,354 | 68,220 | 175,606 | 172,614 |
| Container impairment | 1,956 | 43,722 | 6,481 | 80,498 |
| Amortization expense | 1,151 | 1,370 | 3,047 | 4,116 |
| General and administrative expense | 7,232 | 6,147 | 21,886 | 19,912 |
| Short-term incentive compensation expense | 805 | 388 | 2,167 | 1,068 |
| Long-term incentive compensation expense | 1,473 | 1,458 | 4,254 | 4,564 |
| Bad debt expense, net | 757 | 18,077 | 1,117 | 21,063 |
| Total operating expenses | 80,595 | 159,720 | 262,978 | 359,609 |
| Income from operations | 45,005 | (39,345) | 98,556 | 16,427 |
| Other (expense) income: | | | | |
| Interest expense | (30,069) | (21,256) | (88,386) | (61,243) |
| Write-off of unamortized deferred debt issuance costs and bond discounts | (238) | - | (7,466) | - |
| Interest income | 191 | 103 | 408 | 282 |
| Realized gains (losses) on interest rate swaps, collars and caps, net | 154 | (2,268) | (1,487) | (6,999) |
| Unrealized gains (losses) on interest rate swaps, collars and caps, net | 151 | 7,157 | 1,213 | (9,042) |
| Other, net | (4) | (4) | (1) | (9) |
| Net other expense | (29,815) | (16,268) | (95,719) | (77,011) |
| Income (loss) before income tax and noncontrolling interests | 15,190 | (55,613) | 2,837 | (60,584) |
| Income tax benefit (expense), net | 4,783 | 3,170 | (431) | 2,353 |
| Net income (loss) | 19,973 | (52,443) | 2,406 | (58,231) |
| Less: Net (income) loss attributable to the noncontrolling interests | (1,492) | 5,708 | (252) | 5,880 |
| Net income (loss) attributable to Textainer Group Holdings Limited common shareholders | <u>\$18,481</u> | <u>\$(46,735)</u> | <u>\$ 2,154</u> | <u>\$(52,351)</u> |
| Net income (loss) attributable to Textainer Group Holdings Limited common shareholders per share: | | | | |
| Basic | \$ 0.33 | \$ (0.83) | \$ 0.04 | \$ (0.93) |
| Diluted | \$ 0.32 | \$ (0.83) | \$ 0.04 | \$ (0.93) |
| Weighted average shares outstanding (in thousands): | | | | |
| Basic | 56,823 | 56,591 | 56,806 | 56,580 |
| Diluted | 57,180 | 56,591 | 57,042 | 56,580 |
| Other comprehensive income (loss): | | | | |
| Foreign currency translation adjustments | 53 | (80) | 149 | (82) |
| Comprehensive income (loss) | 20,026 | (52,523) | 2,555 | (58,313) |
| Comprehensive (income) loss attributable to the noncontrolling interests | (1,492) | 5,708 | (252) | 5,880 |
| Comprehensive income (loss) attributable to Textainer Group Holdings Limited common shareholders | <u>\$ 18,534</u> | <u>\$(46,815)</u> | <u>\$ 2,303</u> | <u>\$(52,433)</u> |

(a) Certain amounts for the periods ended September 30, 2016 have been restated for immaterial corrections of identified errors pertaining to the calculation of gain on sale of containers, net.

TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

Condensed Consolidated Balance Sheets
September 30, 2017 and December 31, 2016

(Unaudited)

(All currency expressed in United States dollars in thousands)

| | <u>2017</u> | <u>2016 (a)</u> |
|--|---------------------|---------------------|
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 125,366 | \$ 84,045 |
| Accounts receivable, net of allowance for doubtful accounts of \$6,156 and \$31,844 in 2017 and 2016, respectively | 76,439 | 76,547 |
| Net investment in direct financing and sales-type leases | 59,542 | 64,951 |
| Trading containers | 2,367 | 4,363 |
| Containers held for sale | 22,340 | 25,513 |
| Prepaid expenses and other current assets | 12,101 | 13,584 |
| Insurance receivable | 14,884 | 44,785 |
| Due from affiliates, net | 959 | 869 |
| Total current assets | 313,998 | 314,657 |
| Restricted cash | 80,089 | 58,078 |
| Containers, net of accumulated depreciation of \$1,130,965 and \$990,784 at 2017 and 2016, respectively | 3,636,725 | 3,717,542 |
| Net investment in direct financing and sales-type leases | 139,437 | 172,283 |
| Fixed assets, net of accumulated depreciation of \$10,555 and \$10,136 at 2017 and 2016, respectively | 1,848 | 1,993 |
| Intangible assets, net of accumulated amortization of \$43,635 and \$40,762 at 2017 and 2016, respectively | 12,150 | 15,197 |
| Interest rate swaps, collars and caps | 5,095 | 4,816 |
| Deferred taxes | 1,390 | 1,385 |
| Other assets | 6,001 | 8,075 |
| Total assets | \$ 4,196,733 | \$ 4,294,026 |
| Liabilities and Equity | | |
| Current liabilities: | | |
| Accounts payable | \$ 8,113 | \$ 12,060 |
| Accrued expenses | 10,900 | 9,721 |
| Container contracts payable | 134,308 | 11,990 |
| Other liabilities | 242 | 265 |
| Due to owners, net | 11,956 | 18,132 |
| Debt, net of unamortized deferred financing costs of \$4,019 and \$6,137 at 2017 and 2016, respectively | 205,124 | 205,081 |
| Total current liabilities | 370,643 | 257,249 |
| Debt, net of unamortized deferred financing costs of \$21,378 and \$10,267 at 2017 and 2016, respectively | 2,616,064 | 2,833,216 |
| Interest rate swaps, collars and caps | 270 | 1,204 |
| Income tax payable | 8,952 | 9,076 |
| Deferred taxes | 6,187 | 6,237 |
| Other liabilities | 2,082 | 2,259 |
| Total liabilities | 3,004,198 | 3,109,241 |
| Equity: | | |
| Textainer Group Holdings Limited shareholders' equity: | | |
| Common shares, \$0.01 par value. Authorized 140,000,000 shares; 57,471,180 shares issued and 56,841,180 shares outstanding at 2017; 57,417,119 shares issued and 56,787,119 shares outstanding at 2016 | 575 | 575 |
| Additional paid-in capital | 395,975 | 390,780 |
| Treasury shares, at cost, 630,000 shares | (9,149) | (9,149) |
| Accumulated other comprehensive income | (367) | (516) |
| Retained earnings | 746,390 | 744,236 |
| Total Textainer Group Holdings Limited shareholders' equity | 1,133,424 | 1,125,926 |
| Noncontrolling interest | 59,111 | 58,859 |
| Total equity | 1,192,535 | 1,184,785 |
| Total liabilities and equity | \$ 4,196,733 | \$ 4,294,026 |

(a) Certain amounts as of December 31, 2016 have been restated for immaterial corrections related to the calculation of gain on sale of containers, net, to properly account for lease concessions and to reclassify debt balances to conform with the 2017 presentation.

TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

Condensed Consolidated Statements of Cash Flows

Nine Months Ended September 30, 2017 and 2016

(Unaudited)

(All currency expressed in United States dollars in thousands)

| | 2017 | 2016 (a) |
|---|-------------------|-------------------|
| Cash flows from operating activities: | | |
| Net income (loss) | \$ 2,406 | \$ (58,231) |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: | | |
| Depreciation expense | 175,606 | 172,614 |
| Container impairment | 6,481 | 80,498 |
| Bad debt expense, net | 1,117 | 21,063 |
| Unrealized (gains) losses on interest rate swaps, collars and caps, net | (1,213) | 9,042 |
| Amortization and write-off of unamortized deferred debt issuance costs and accretion of bond discount | 18,345 | 5,743 |
| Amortization of intangible assets | 3,047 | 4,116 |
| Gain on sale of containers, net | (17,905) | (3,441) |
| Share-based compensation expense | 4,701 | 5,056 |
| Changes in operating assets and liabilities | 3,869 | (21,390) |
| Total adjustments | 194,048 | 273,301 |
| Net cash provided by operating activities | 196,454 | 215,070 |
| Cash flows from investing activities: | | |
| Purchase of containers and fixed assets | (57,717) | (382,533) |
| Proceeds from sale of containers and fixed assets | 97,794 | 94,149 |
| Receipt of payments on direct financing and sales-type leases, net of income earned | 48,492 | 74,761 |
| Insurance proceeds received for unrecoverable containers | 12,466 | 8,195 |
| Net cash provided by (used in) investing activities | 101,035 | (205,428) |
| Cash flows from financing activities: | | |
| Proceeds from debt | 1,510,130 | 277,500 |
| Principal payments on debt | (1,719,019) | (278,033) |
| Debt issuance costs | (25,911) | (1,679) |
| Issuance of common shares upon exercise of share options | 494 | — |
| Net tax benefit from share-based compensation awards | — | (110) |
| Dividends paid | — | (28,755) |
| Net cash used in financing activities | (234,306) | (31,077) |
| Effect of exchange rate changes | 149 | (82) |
| Net increase (decrease) in cash, cash equivalents and restricted cash | 63,332 | (21,517) |
| Cash, cash equivalents and restricted cash, beginning of the year | 142,123 | 149,511 |
| Cash, cash equivalents and restricted cash, end of the period | <u>\$ 205,455</u> | <u>\$ 127,994</u> |

(a) Certain amounts for the period ended September 30, 2016 have been restated for immaterial corrections of identified errors pertaining to the calculation of gain on sale of containers, net, to reclassify debt balances in order to conform with the 2017 presentation and for the adoption of Accounting Standards Update No. 2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments* and Accounting Standards Update No. 2016-18, *Statement of Cash Flows (Topic 230): Restricted Cash*.

TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES
Reconciliation of GAAP financial measures to non-GAAP financial measures
Three and Nine Months Ended September 30, 2017 and 2016
(Unaudited)

(All currency expressed in United States dollars in thousands, except per share amounts)

- (1) The following is a reconciliation of certain GAAP measures to non-GAAP financial measures (such items listed in (a) to (d) below and defined as “Non-GAAP Measures”) for the three and nine months ended September 30, 2017 and 2016, including:
- (a) net income (loss) attributable to Textainer Group Holdings Limited common shareholders to adjusted EBITDA (Adjusted EBITDA defined as net income (loss) attributable to Textainer Group Holdings Limited common shareholders before interest income and expense, realized and unrealized (gains) losses on interest rate swaps, collars and caps, net, income tax benefit (expense), net income (loss) attributable to the noncontrolling interests (“NCI”), depreciation expense, container impairment, amortization expense and the related impact of reconciling items on net income (loss) attributable to the NCI);
 - (b) net cash provided by operating activities to Adjusted EBITDA;
 - (c) net income (loss) attributable to Textainer Group Holdings Limited common shareholders to adjusted net income (loss) (defined as net income (loss) attributable to Textainer Group Holdings Limited common shareholders before the write-off of unamortized deferred debt issuance costs and bond discounts, unrealized (gains) losses on interest rate swaps, collars and caps, net, the related impact of reconciling items on income tax benefit (expense) and net income (loss) attributable to the NCI); and
 - (d) net income (loss) attributable to Textainer Group Holdings Limited common shareholders per diluted common share to adjusted net income (loss) per diluted common share (defined as net income (loss) attributable to Textainer Group Holdings Limited common shareholders per diluted common share before the write-off of unamortized deferred debt issuance costs and bond discounts, unrealized (gains) losses on interest rate swaps, collars and caps, net, the related impact of reconciling items on income tax benefit (expense) and net income (loss) attributable to the NCI).

Non-GAAP Measures are not financial measures calculated in accordance with U.S. generally accepted accounting principles (“GAAP”) and should not be considered as an alternative to net loss, income from operations or any other performance measures derived in accordance with GAAP or as an alternative to cash flows from operating activities as a measure of our liquidity. Non-GAAP Measures are presented solely as supplemental disclosures. Management believes that adjusted EBITDA may be a useful performance measure that is widely used within our industry and adjusted net (loss) income may be a useful performance measure because Textainer intends to hold its interest rate swaps, collars and caps until maturity and over the life of an interest rate swap, collar or cap the unrealized (gains) losses will net to zero. Adjusted EBITDA is not calculated in the same manner by all companies and, accordingly, may not be an appropriate measure for comparison.

Management also believes that adjusted net income and adjusted net income (loss) per diluted common share are useful in evaluating our operating performance because unrealized (gains) losses on interest rate swaps, collars and caps, net is a noncash, non-operating item. We believe Non-GAAP Measures provide useful information on our earnings from ongoing operations. We believe that adjusted EBITDA provides useful information on our ability to service our long-term debt and other fixed obligations and on our ability to fund our expected growth with internally generated funds. Non-GAAP Measures have limitations as analytical tools, and you should not consider either of them in isolation, or as a substitute for analysis of our operating results or cash flows as reported under GAAP. Some of these limitations are:

- They do not reflect our cash expenditures, or future requirements, for capital expenditures or contractual commitments;
- They do not reflect changes in, or cash requirements for, our working capital needs;
- Adjusted EBITDA does not reflect interest expense or cash requirements necessary to service interest or principal payments on our debt;
- Although depreciation expense and container impairment is a noncash charge, the assets being depreciated may be replaced in the future, and neither adjusted EBITDA, adjusted net income (loss) or adjusted net income (loss) per diluted common share reflects any cash requirements for such replacements;
- They are not adjusted for all noncash income or expense items that are reflected in our statements of cash flows; and
- Other companies in our industry may calculate these measures differently than we do, limiting their usefulness as comparative measures.

| | Three Months Ended September 30, 2017 | | Nine Months Ended September 30, 2017 | |
|---|---|-------------------|--|-------------------|
| | 2016 (a) | | 2016 (a) | |
| | (Dollars in thousands) (Unaudited) | | (Dollars in thousands) (Unaudited) | |
| Reconciliation of adjusted net income (loss): | | | | |
| Net income (loss) attributable to Textainer Group Holdings | | | | |
| Limited common shareholders | \$18,481 | \$(46,735) | \$ 2,154 | \$(52,351) |
| Adjustments: | | | | |
| Write-off of unamortized deferred debt issuance costs and bond discounts | 238 | — | 7,466 | — |
| Unrealized (gains) losses on interest rate swaps, collars and caps, net | (151) | (7,157) | (1,213) | 9,042 |
| Impact of reconciling items on income tax (benefit) expense | 1 | 117 | (103) | (149) |
| Impact of reconciling items on net income (loss) attributable to the noncontrolling interests | 66 | 658 | 69 | (1,100) |
| Adjusted net income (loss) | <u>\$18,635</u> | <u>\$(53,117)</u> | <u>\$ 8,373</u> | <u>\$(44,558)</u> |
| Reconciliation of adjusted net income (loss) per diluted common share: | | | | |
| Net income (loss) attributable to Textainer Group Holdings | | | | |
| Limited common shareholders per diluted common share | \$ 0.32 | \$ (0.83) | \$ 0.04 | \$ (0.93) |
| Adjustments: | | | | |
| Write-off of unamortized deferred debt issuance costs and bond discounts | 0.01 | — | 0.13 | — |
| Unrealized (gains) losses on interest rate swaps, collars and caps, net | — | (0.12) | (0.02) | 0.16 |
| Impact of reconciling items on income tax (benefit) expense | — | — | — | — |
| Impact of reconciling items on net income (loss) attributable to the noncontrolling interests | — | 0.01 | — | (0.02) |
| Adjusted net income (loss) per diluted common share | <u>\$ 0.33</u> | <u>\$ (0.94)</u> | <u>\$ 0.15</u> | <u>\$ (0.79)</u> |

(a) Certain amounts for the periods ended September 30, 2016 have been restated for immaterial corrections of identified errors pertaining to the calculation of gain on sale of containers, net.

| | Three Months Ended September 30, 2017 | | Nine Months Ended September 30, 2016 (a) | |
|---|---|------------------|--|------------------|
| | (Dollars in thousands) (Unaudited) | | (Dollars in thousands) (Unaudited) | |
| Reconciliation of adjusted EBITDA: | | | | |
| Net income (loss) attributable to Textainer Group Holdings | | | | |
| Limited common shareholders | \$ 18,481 | \$(46,735) | \$ 2,154 | \$(52,351) |
| Adjustments: | | | | |
| Interest income | (191) | (103) | (408) | (282) |
| Interest expense | 30,069 | 21,256 | 88,386 | 61,243 |
| Write-off of unamortized deferred debt issuance costs and bond discounts | 238 | — | 7,466 | — |
| Realized (gains) losses on interest rate swaps, collars and caps, net | (154) | 2,268 | 1,487 | 6,999 |
| Unrealized (gains) losses on interest rate swaps, collars and caps, net | (151) | (7,157) | (1,213) | 9,042 |
| Income tax (benefit) expense | (4,783) | (3,170) | 431 | (2,353) |
| Net income (loss) attributable to the noncontrolling interests | 1,492 | (5,708) | 252 | (5,880) |
| Depreciation expense | 55,354 | 68,220 | 175,606 | 172,614 |
| Container impairment | 1,956 | 43,722 | 6,481 | 80,498 |
| Amortization expense | 1,151 | 1,370 | 3,047 | 4,116 |
| Impact of reconciling items on net loss attributable to the noncontrolling interests | (2,856) | (6,727) | (9,761) | (14,961) |
| Adjusted EBITDA | <u>\$100,606</u> | <u>\$ 67,236</u> | <u>\$273,928</u> | <u>\$258,685</u> |
| Net cash provided by operating activities | | | \$196,454 | \$215,070 |
| Adjustments: | | | | |
| Bad debt expense, net | | | (1,117) | (21,063) |
| Amortization and write-off of unamortized deferred debt issuance costs and accretion of bond discount | | | (18,345) | (5,743) |
| Gain on sale of containers, net | | | 17,905 | 3,441 |
| Share-based compensation expense | | | (4,701) | (5,056) |
| Interest income | | | (408) | (282) |
| Interest expense | | | 88,386 | 61,243 |
| Write-off of unamortized deferred debt issuance costs and bond discounts | | | 7,466 | — |
| Realized losses on interest rate swaps, collars and caps, net | | | 1,487 | 6,999 |
| Income tax expense (benefit) | | | 431 | (2,353) |
| Changes in operating assets and liabilities | | | (3,869) | 21,390 |
| Impact of reconciling items on net loss attributable to the noncontrolling interests | | | (9,761) | (14,961) |
| Adjusted EBITDA | | | <u>\$273,928</u> | <u>\$258,685</u> |

(a) Certain amounts for the periods ended September 30, 2016 have been restated for immaterial corrections of identified errors pertaining to the calculation of gain on sale of containers, net and for the adoption of Accounting Standards Update No. 2016-15, *Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments*.