# Textainer Group Holdings Limited Reports Third Quarter 2007 Results and Declares Quarterly Dividend

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HAMILTON, Bermuda (BUSINESS WIRE) - November 16, 2007. Textainer Group Holdings Limited (NYSE: TGH) ("Textainer" or the "Company"), the world's largest lessor of intermodal containers based on fleet size, today reported results for the third quarter and the nine months ended September 30, 2007.

Total revenues for the quarter increased by \$7.5 million, or 13%, to \$65.3 million compared to \$57.8 million in the prior year quarter. EBITDA (1) for the quarter increased by \$7.9 million, or 18%, to \$51.7 million compared to \$43.8 million in the prior year quarter.

Net income for the quarter was \$19.3 million, an increase of \$5.4 million, or 39%, compared to \$13.9 million in the prior year quarter. Textainer's net income per fully diluted common share increased by \$0.14, or 39%, to \$0.50 from \$0.36 in the prior year quarter. Textainer recognized a gain on disposal of \$4.6 million in the quarter due to the reported loss by the U.S. military of approximately 28,000 containers that were on lease to them and unaccounted for. This is not expected to be a recurring item.

Total revenues for the first nine months of 2007 increased by \$16.4 million, or 10%, to \$185.2 million compared to \$168.7 million for the same period last year. EBITDA (1) for the first nine months increased by \$15.0 million, or 12%, to \$135.8 million compared to \$120.7 million in the same period last year.

Net income for the first nine months of 2007 was \$52.6 million, an increase of \$13.4 million, or 34%, compared to \$39.2 million for the same period last year. Textainer's net income per fully diluted common share increased by \$0.34, or 33%, to \$1.36 compared to \$1.02 share for the same period last year.

"I am very pleased with our 2007 third quarter and year-to-date results. Overall demand for our containers through September was very strong, with Asia-Europe trade growth offsetting weaker Asia-North America trade. Textainer's utilization continued to remain above 94%, including the addition of the Capital Lease fleet", commented John A. Maccarone, President and CEO of Textainer.

He continued "Our container resale segment had the best quarter in its history. After only three quarters, resale income before taxes already exceeds last year's record results. We are also on track to purchase more than the 132,600 TEU of new containers we have already ordered".

"For us, the major event in the third quarter was our purchase of the management rights to the 500,000 TEU fleet of Capital Lease, a competitor. The contracts were signed on July 23, 2007, and we were able to integrate the entire Capital Lease fleet and assume management effective September 1, 2007. A lot of credit must be given to the IT, Sales/Marketing, Operations, and Billing departments for getting this done, and done properly, in just over a month. Textainer now operates a fleet of more than 2 million TEU".

#### Outlook

Mr. Maccarone added, "After a slowdown in October due to the week of National Holidays in China, we expect November and December to be quite strong. The initial outlook for 2008 is somewhat uncertain due to forecasts of lower GDP growth in many countries. There is also uncertainty about freight rates due to the large number of new vessels entering service next year. If freight rates decline, and liner profitability weakens, there is a good chance our customers may decide to lease a larger portion of their total container requirements. 2007 is already our second largest year in terms of originating Long Term leases, with a good possibility it could become our largest year in terms of originating Long Term leases if the strong bookings continue throughout the fourth quarter of 2007".

"We are also having an excellent year in our Resale Division, both in terms of prices realized, and volume of containers sold. In general, all phases of our business are working very well".

### **Dividend**

Textainer's board of directors has approved and declared a quarterly cash dividend of \$0.20 per share on Textainer's issued and outstanding common shares, payable on December 3, 2007 to shareholders of record as of November 26, 2007.

#### **Investors' Webcast**

Textainer will hold a conference call and a Webcast at 2:00 p.m. EST on Monday November 26, 2007 to discuss Textainer's fiscal third quarter and nine month results. An archive of the Webcast will be available one hour after the live call through Friday December 14, 2007. The dial-in number for the conference call is 1-913-312-0661; outside the U.S. call 1-888-211-9994. To access the live Webcast or archive, please visit the Company's website at <a href="http://www.textainer.com">http://www.textainer.com</a>.

### **About Textainer Group Holdings Limited**

Textainer has operated since 1979 and is the world's largest lessor of intermodal containers based on fleet size. We have a total of more than 1.3 million containers, representing over 2,000,000 twenty-foot equivalent units (TEU), in our owned and managed fleet. We lease containers to more than 300 shipping lines and other lessees. We principally lease dry freight containers, which are by far the most common of the three principal types of intermodal containers. We have also been one of the largest purchasers of new containers among container lessors over the last 12 years. We believe we are also one of the largest sellers of used containers, having sold an average of more than 45,000 containers per year for the last five years. We provide our services worldwide via a network of 14 regional and area offices and over 300 independent depots in more than 130 locations.

# **Important Cautionary Information Regarding Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of U.S. securities laws. Forward-looking statements include statements that are not statements of historical facts and include, without limitation, statements that (1) the gain on disposal due to the reported loss by the U.S. military of approximately 28,000 containers is not expected to be a recurring item, (2) Textainer is on track to purchase more than the 132,600 TEU of new containers we have already ordered, (3) November and December are expected to be quite strong and (4) 2007 could become Textainer's largest year in terms of originating Long Term leases. Readers are cautioned that these forward-looking statements involve risks and uncertainties, are only predictions and may differ materially from actual future events or results. These risks and uncertainties include that gains and losses associated with the disposition of equipment may fluctuate; Textainer's ability to finance continued purchase of containers; the demand for leased containers depends on many political and economic factors beyond Textainer's control; lease and freight rates may decline; the demand for leased containers is partially tied to international trade; Textainer faces extensive competition in the container leasing industry; and the international nature of the container shipping industry exposes Textainer to numerous risks. For a discussion of such risks and uncertainties, see 'Risk Factors' in the Company's final prospectus relating to the Company's initial public offering dated October 9, 2007 and filed with the Securities and Exchange Commission on October 11, 2007.

The Company's views, estimates, plans and outlook as described within this document may change subsequent to the release of this statement. The Company is under no obligation to modify or update any or all of the statements it has made herein despite any subsequent changes the Company may make in its views, estimates, plans or outlook for the future.

# TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

Consolidated Balance Sheets September 30, 2007 and December 31, 2006 (Unaudited)

(All currency expressed in United States dollars in thousands)

	2007	2006
Assets		
Current assets:		
Cash and cash equivalents	\$ 32,803	\$ 41,163
Accounts receivable, net of allowance for doubtful accounts of \$3,321 and	J 32,003	\$ 41,103
\$2,320 in 2007 and 2006, respectively	67,600	41,348
Net investment in direct financing and sales type- leases	8,391	6,182
Containers held for resale	2.050	3,964
Prepaid expenses	3.371	2.009
Deferred taxes	738	380
Due from affiliates, net	11	15
Total current assets	114,964	95,061
Restricted cash	20,056	21,989
Containers, net	833,993	763,612
Net investment in direct financing and sales type- leases	43,717	36,040
	1,254	1,340
Fixed assets, net Intangible assets, net	71,982	17,960
Derivative instruments	1,294	4.172
Other assets	3,489	4,172
Total assets	\$ 1,090,749	\$ 944,413
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Liabilities and Shareholders' Equity		
Current liabilities:		
Accounts payable	\$ 4,991	\$ 4,618
Accrued expenses	22,925	21,079
Container contracts payable	39,952	32,927
Due to owners, net	5,544	6,570
Secured debt facility	4,363	_
Bonds payable	58,000	58,000
Total current liabilities	135,775	123,194
Revolving credit facility	25,000	_
Secured debt facility	170,138	53,000
Bonds payable	386,667	430,167
Derivative instruments	1,379	180
Deferred taxes	12,395	10,656
Total liabilities	731,354	617,197
Minority interest	99,889	85,922
Shareholders' equity:		
Common shares, \$0.01 par value. Authorized 140,000,000 shares; issued and	00.1	
outstanding 38,604,640 and 38,274,640 shares at 2007 and 2006, respectively	386	383
Additional paid-in capital	24,945	24,093
Notes receivable from shareholders	(495)	(1,180)
Accumulated other comprehensive income	454	380
Retained earnings	234,216	217,618
Total shareholders' equity	259,506	241,294
Total liabilities and shareholders' equity	\$ 1,090,749	\$ 944,413

#### TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

Consolidated Statements of Income Three and Nine Months Ended September 30, 2007 and 2006 (Unaudited)

(All currency expressed in United States dollars in thousands, except per share amounts)

	Three months ended September 30.		Nine months ended September 30.	
	2007	2006	2007	2006
Revenues: Lease rental income Management fees Trading container sales proceeds Gain on sale of containers, net	\$ 48,574 6,397 6,153 4,184	\$ 48,008 4,749 2,296 2,637	\$ 145,223 16,538 13,315 9,795	\$ 138,687 11,323 11,583 6,823
Other Total revenues	<u>4</u> 65,312	<u>146</u> 57,836	<u>290</u> 185,161	328 168,744
Operating expenses: Direct container expense Cost of trading containers sold Depreciation expense Amortization expense General and administrative expense Incentive compensation expense Share based compensation expense Bad debt expense, net Total operating expenses Income from operations	7,929 4,768 12,505 908 4,341 879 - 293 31,623 33,689	6,733 1,786 13,771 458 3,979 1,249 72 235 28,283 29,553	26,356 10,547 35,896 1,978 12,728 3,057 20 1,289 91,871 93,290	22,448 9,494 43,396 458 11,968 2,969 216 737 91,686 77,058
Other income (expense): Interest expense Interest income Realized gains on derivative instruments, net Unrealized losses on derivative instruments, net Gain on disposal of lost military containers, net Other, net Net other expense Income before income tax and minority interest	(10,127) 746 971 (3,855) 4,639 (34) (7,660) 26,029	(8,829) 614 956 (3,826) - (23) (11,108) 18,445	(27,378) 2,123 2,712 (4,077) 4,639 (41) (22,022) 71,268	(24,214) 1,635 1,948 (211) - (168) (21,010) 56,048
Income tax expense	(1,903)	(889)	(4,678)	(2,950)
Minority interest expense Net income	(4,816) \$ 19,310	(3,615) \$ 13,941	(13,966) \$ 52,624	(13,892) \$ 39,206
Net income per share: Basic Diluted	\$ 0.50 \$ 0.50	\$ 0.36 \$ 0.36	\$ 1.37 \$ 1.36	\$ 1.03 \$ 1.02
Weighted average shares outstanding (in thousands): Basic Diluted	38,605 38,605	38,218 38,493	38,531 38,583	38,163 38,484

#### TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES

Non-GAAP Reconciliation of Net Income to EBITDA Three and Nine Months Ended September 30, 2007 and 2006 (Unaudited)

(All currency expressed in United States dollars in thousands, except per share amounts)

The following is a reconciliation of net income to EBITDA for the three and nine months ended September 30, 2007 and 2006. EBITDA (defined as net income, before interest income and interest expense, realized and unrealized (gains) losses on derivative instruments, net, income tax expense, minority interest expense and depreciation and amortization expense) is not a financial measure calculated in accordance with U.S. generally accepted accounting principles ("GAAP") and should not be considered as an alternative to net income, income from operations or any other performance measures derived in accordance with GAAP or as an alternative to cash flows from operating activities as a measure of our liquidity. EBITDA is presented solely as a supplemental disclosure because management believes that it may be a useful performance measure that is widely used within our industry.

EBITDA is not calculated in the same manner by all companies and, accordingly, may not be an appropriate measure for comparison. We believe EBITDA provides useful information on our earnings from ongoing operations, on our ability to service our long-term debt and other fixed obligations, and on our ability to fund our continued growth with internally generated funds. EBITDA has limitations as an analytical tool, and you should not consider it in isolation, or as a substitute for analysis of our operating results or cash flows as reported under GAAP. Some of these limitations are:

- It does not reflect our cash expenditures, or future requirements, for capital expenditures or contractual commitments;
- It does not reflect changes in, or cash requirements for, our working capital needs;
- It does not reflect interest expense or cash requirements necessary to service interest or principal payments on our debt;
- Although depreciation is a non-cash charge, the assets being depreciated may be replaced in the future, and EBITDA does not reflect any cash requirements for such replacements;
- It is not adjusted for all non-cash income or expense items that are reflected in our statements of cash flows; and
- Other companies in our industry may calculate these measures differently than we do, limiting their usefulness as comparative measures.

	Three months ended September 30		Nine months ended September 30	
	2007	2006	2007	2006
Reconciliation of				
EBITDA:				
Net income	\$19,310	\$13,941	\$52,624	\$39,206
Adjustments:				
Interest income	(746)	(614)	(2,123)	(1,635)
Interest expense	10,127	8,829	27,378	24,214
Realized gains on				
derivative				
instruments, net	(971)	(956)	(2,712)	(1,948)
Unrealized losses on				
derivative instruments, net	3,855	3,826	4,077	211
Income tax expense	1,903	889	4,678	2,950
Minority interest				
expense	4,816	3,615	13,966	13,892
Depreciation expense	12,505	13,771	35,896	43,396
Amortization expense	<u>908</u>	<u>458</u>	1,978	<u>458</u>
EBITDA	\$ <u>51,707</u>	\$43,759	\$135,762	\$120,744

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