# Textainer Group Holdings Limited Reports Fourth-Quarter and Full-Year 2021 Results and Declares Dividend

HAMILTON, Bermuda – (PRNewswire) – February 10, 2022 – Textainer Group Holdings Limited (NYSE: TGH; JSE: TXT) ("Textainer", "the Company", "we" and "our"), one of the world's largest lessors of intermodal containers, today reported financial results for the fourth-quarter and full-year ended December 31, 2021.

### Key Financial Information (in thousands except for per share and TEU amounts) and Business Highlights:

	_			QTD	Full-Y	Zea	ar		
	Q4 2021		Q3 2021		(	Q4 2020	2021		2020
Lease rental income	\$	198,222	\$	195,830	\$	161,491	\$ 750,730	\$	600,873
Gain on sale of owned fleet containers, net	\$	16,007	\$	20,028	\$	7,820	\$ 67,229	\$	27,230
Income from operations	\$	113,986	\$	114,037	\$	71,816	\$ 430,131	\$	221,599
Net income attributable to common shareholders	\$	72,885	\$	64,729	\$	44,260	\$ 273,459	\$	72,822
Net income attributable to common shareholders									
per diluted common share	\$	1.45	\$	1.28	\$	0.87	\$ 5.41	\$	1.36
Adjusted net income (1)	\$	73,229	\$	76,502	\$	41,147	\$ 284,087	\$	87,277
Adjusted net income per diluted common share (1)	\$	1.46	\$	1.52	\$	0.81	\$ 5.62	\$	1.63
Adjusted EBITDA (1)	\$	182,150	\$	184,240	\$	136,834	\$ 697,948	\$	476,210
Average fleet utilization (2)		99.7%		99.8%	,	98.5%	99.8%		96.6%
Total fleet size at end of period (TEU) (3)		4,322,367	4	4,264,946		3,774,053	4,322,367		3,774,053
Owned percentage of total fleet at end of period		92.8%		92.6%	)	88.0%	92.8%		88.0%

- (1) Refer to the "Use of Non-GAAP Financial Information" set forth below.
- (2) Utilization is computed by dividing total units on lease in CEUs (cost equivalent unit) by the total units in our fleet in CEUs, excluding CEUs that have been designated as held for sale and units manufactured for us but not yet delivered to a lessee. CE U is a unit of measurement based on the approximate cost of a container relative to the cost of a standard 20-foot dry container. These factors may differ from CEU ratios used by others in the industry.
- (3) TEU refers to a twenty-foot equivalent unit, which is a unit of measurement used in the container shipping industry to compare shipping containers of various lengths to a standard 20-foot container, thus a 20-foot container is one TEU and a 40-foot container is two TEU.
- Net income of \$273.5 million for the full year, or \$5.41 per diluted common share and \$72.9 million for the fourth quarter of 2021, or \$1.45 per diluted common share;
- Adjusted net income of \$284.1 million for the full year, or \$5.62 per diluted common share, as compared to \$87.3 million, or \$1.63 per diluted common share in the prior year. Adjusted net income of \$73.2 million for the fourth quarter of 2021, or \$1.46 per diluted common share, as compared to \$76.5 million, or \$1.52 per diluted common share in the third quarter of 2021;
- Adjusted EBITDA of \$697.9 million for the full year, as compared to \$476.2 million in the prior year. Adjusted EBITDA of \$182.2 million for the fourth quarter of 2021, as compared to \$184.2 million in the third quarter of 2021;
- Average and ending utilization rate for the fourth quarter of 99.7%;
- Invested \$251 million in containers delivered during the fourth quarter, for a total \$2.0 billion delivered through the full year, virtually all of which are currently on lease with tenors in excess of 12 years;
- Repurchased 741,163 shares and 2,426,725 shares of common stock at an average price of \$35.60 per share and \$29.70 per share during the fourth quarter and full year of 2021, respectively. As of the end of the year, the remaining authority under the share repurchase program totaled \$51.1 million;
- Textainer's board of directors approved and declared a quarterly preferred cash dividend on its 7.00% Series A and its 6.25% Series B cumulative redeemable perpetual preference shares, payable on March 15, 2022, to holders of record as of March 4, 2022; and
- Textainer's board of directors a pproved and declared a \$0.25 per common share cash dividend in the fourth quarter of 2021, payable on March 15, 2022 to holders of record as of March 4, 2022.

"We are very pleased to report another quarter of strong performance, which provided a fantastic finish to a tremendous year. For the full year 2021, lease rental income increased 25% to \$751 million, driven by organic fleet growth in a strong demand environment. Adjusted EBITDA increased by 47% to \$698 million, reflecting our ongoing profitability focus, as well as a favorable lease and resale environment. Adjusted net income increased 226% to \$284 million, or \$5.62 per diluted share, and represents an ROE of a lmost 21% for the year.

For the fourth quarter of 2021, we achieved lease rental income of \$198 million, a djusted EBITDA of \$182 million, and adjusted net income of \$73 million or \$1.46 per diluted common share. We expect to continue a chieving favorable results over the next several years, as we benefit from stability and reduced cyclicality risk provided by the long tenors of our fixed-rate leases and fixed-rate debt. We are very well positioned through the attractive and flexible terms, pricing and reliable sourcing of our debt financing platform, methodically enhanced and optimized over the course of the last few years," stated Olivier Ghesquiere, President and Chief Executive Officer.

"We deployed \$251 million in capex during the fourth quarter for a total of a pproximately \$2 billion for the year, bringing our fleet to over 4.3 million TEU. Although we continue to see opportunities for growth at attractive yields in the new year, we are starting to see more normalized levels of container capex following a record year. As trade volume remains elevated, shipping lines have continued to grow their capacity while also positioning additional containers in locations with surplus demand. The impact from Covid also continues to affect the overall market, prolonging the current supply-chain disruptions which create additional demand for containers."

"Lease terms remain attractive, with favorable rates and lease tenors continuing to exceed 12 years on average for new containers. It is important to emphasize that with all future capex opportunities, we remain focused on yields and profitability and will only invest when our targets can be achieved on the basis of mostly confirmed lease opportunities. We also continue to successfully extend expiring leases into life-cycle-leases, with maturities extending through the remaining useful life of the containers."

"In summary, 2021 was a tremendous year for Textainer. We achieved outstanding performance across all our key operating metrics, with the company now considerably stronger and better protected against cyclicality than in prior years. I'm very proud of the strong execution across the organization, which has secured our profitability and cash flow for many years to come. As we look out at 2022 and beyond, we are strategically well positioned in the market, with extremely competitive metrics across the company. Our strong cash flows and financial stability will enable us to create significant shareholder value, through further strategic capex as well as continued capital returns to shareholders through our reinstated dividend program and ongoing share repurchase program," concluded Ghesquiere.

#### Fourth-Quarter and Full-Year Results

Lease rental income for the year increased \$149.9 million from 2020 due to an increase in fleet size, a verage rental rate and utilization. Lease rental income for the quarter increased \$2.4 million from the third quarter of 2021 due to an increase in fleet size and a verage rental rate.

Trading container margin for the year increased \$7.2 million from 2020, due to an increase in the average per unit margin, partially offset by a decrease in the number of containers sold. Trading container margin for the quarter decreased \$0.9 million from the third quarter of 2021, due to a decrease in the average per unit margin, partially offset by an increase in the number of containers sold.

Gain on sale of owned fleet containers, net for the year increased \$40.0 million from 2020, due to an increase in the average gain per container sold, partially offset by a reduction in the number of containers sold. Gain on sale of owned fleet containers, net for the quarter decreased \$4.0 million from the third quarter of 2021, due to a decrease in the number of containers sold, partially offset by an increase in the average gain per container sold.

Direct container expense – owned fleet for the year decreased \$31.8 million from 2020, which includes lower storage costs and maintenance and handling expense due to higher utilization.

Distribution to managed fleet container investors for the year decreased \$7.0 million from 2020, in line with a decrease in the managed fleet size.

Depreciation expense for the year increased \$19.9 million from 2020, due to an increase in fleet size, partially offset by a decrease due to improved mark to market value adjustments on certain containers held for sale.

General and administrative expense for the year increased \$4.6 million from 2020, primarily because of an increase in incentive compensation and employee benefit costs resulting from improved company performance and IT system enhancement costs.

Interest expense for the year increased \$4.0 million from 2020, and increased \$1.8 million compared to the third quarter of 2021, due to a higher a verage debt balance from funding increased container investment, partially offset by a decrease in our average effective interest rate.

Debt termination expense for 2021 amounted to \$15.2 million, which included a \$10.6 million loan termination payment and a \$4.2 million write-off of unamortized deferred debt issuance costs, resulting from the early redemption of certain higher-priced fixed-rate asset backed notes with proceeds from our lower-priced debt facilities. Debt termination expense for 2020 amounted to \$8.8 million, resulting from the early redemption of certain higher-price fixed-rate asset backed notes with proceeds from our lower-priced debt facilities.

Realized loss on financial instruments, net for the year decreased \$6.7 million from 2020, primarily due to the termination of all interest rate swaps not designated under hedge accounting during the second and third quarter of 2021. As of September 30, 2021, all of our outstanding interest rate swaps were designated under hedge accounting and will no longer generate realized or unrealized gain (loss) on financial instruments.

#### Conference Call and Webcast

A conference call to discuss the financial results for the fourth quarter and full year of 2021 will be held at 5:00 pm Eastern Time on Thursday, February 10, 2022. The dial-in number for the conference call is 1-855-327-6837 (U.S. & Canada) and 1-631-891-4304 (International). The call and archived replay may also be accessed via webcast on Textainer's Investor Relations website at <a href="http://investor.textainer.com">http://investor.textainer.com</a>.

### **About Textainer Group Holdings Limited**

Textainer has operated since 1979 and is one of the world's largest lessors of intermodal containers with approximately 4.3 million TEU in our owned and managed fleet. We lease containers to approximately 200 customers, including all of the world's leading international shipping lines, and other lessees. Our fleet consists of standard dry freight, refrigerated intermodal containers, and dry freight specials. We also lease tank containers through our relationship with Trifleet Leasing and are a supplier of containers to the U.S. Military. Textainer is one of the largest and most reliable suppliers of new and used containers. In addition to selling older containers from our fleet, we buy older containers from our shipping line customers for trading and resale. We sold an average of approximately 130,000 containers per year for the last five years to more than 1,000 customers making us one of the largest sellers of used containers. Textainer operates via a network of 14 offices and approximately 400 independent depots worldwide. Textainer has a primary listing on the New York Stock Exchange (NYSE: TGH) and a secondary listing on the Johannesburg Stock Exchange (JSE: TXT). Visit <a href="https://www.textainer.com">www.textainer.com</a> for additional information about Textainer.

#### Important Cautionary Information Regarding Forward-Looking Statements

This press release contains forward-looking statements within the meaning of U.S. securities laws. Forward-looking statements include statements that are not statements of historical facts and may relate to, but are not limited to, expectations or estimates of future operating results or financial performance, capital expenditures, introduction of new products, regulatory compliance, plans for growth and future operations, as well as a ssumptions relating to the foregoing. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "could," "expect," "plan," "anticipate," "believe," "estimate," "predict," "intend," "potential," "continue" or the negative of these terms or other similar terminology. Readers are cautioned that these forward-looking statements involve risks and uncertainties, are only predictions and may differ materially from actual future events or results. These risks and uncertainties include, without limitation, the following items that could materially and negatively impact our business, results of operations, cash flows, financial condition and future prospects: (i) We expect to continue achieving favorable results over the next several years; (ii) We continue to see opportunities for growth at attractive yields in the new year; (iii) We are strategically well positioned in the market, with extremely competitive metrics across the company. Our strong cash flows and financial stability will enable us to create significant shareholder value, through further strategic capex as well as continued capital returns to shareholders through our reinstated dividend program and ongoing share repurchase program; and other risks and uncertainties, including those set forth in Textainer's filings with the Securities and Exchange Commission. For a discussion of some of these risks and uncertainties, see Item 3 "Key Information— Risk Factors" in Textainer's Annual Report on Form 20-F filed with the Securities and Exchange Commission on March 18, 2021.

Textainer's views, estimates, plans and outlook as described within this document may change subsequent to the release of this press release. Textainer is under no obligation to modify or update any or all of the statements it has made herein despite any subsequent changes Textainer may make in its views, estimates, plans or outlook for the future.

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# TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES Consolidated Statements of Operations

(Unaudited)
(All currency expressed in United States dollars in thousands, except per share amounts)

	Т	Three Months Ended December 31,				Years Ended December 31,			
		2021		2020	2021		2020		
Revenues:									
Lease rental income - owned fleet	\$	185,167	\$	146,118	\$ 694,693	\$	538,425		
Lease rental income - managed fleet		13,055		15,373	56,037		62,448		
Lease rental income		198,222		161,491	750,730		600,873		
Management fees - non-leasing		614		1,547	3,360		5,271		
Trading container sales proceeds		9,397		7,274	32,045		31,941		
Cost of trading containers sold		(7,673)		(5,896)	(21,285)		(28,409)		
Trading container margin		1,724		1,378	10,760		3,532		
Gain on sale of owned fleet containers, net		16,007		7,820	67,229		27,230		
Operating expenses:									
Direct container expense - owned fleet		5,590		10,315	23,384		55,222		
Distribution expense to managed fleet container investors		11,590		14,092	50,360		57,311		
Depreciation expense		72,915		65,609	281,575		261,665		
Amortization expense		250		806	2,540		2,572		
General and administrative expense		12,199		11,008	46,462		41,880		
Bad debt recovery, net		(60)		(1,342)	(1,285)		(1,668)		
Container lessee default expense (recovery), net		97	_	(68)	(1,088)		(1,675)		
Total operating expenses	_	102,581	_	100,420	401,948	_	415,307		
Income from operations	_	113,986	_	71,816	430,131		221,599		
Other (expense) income:									
Interest expense		(34,888)		(27,973)	(127,269)		(123,230)		
Debt termination expense		(131)			(15,209)		(8,750)		
Interest income		40		52	123		531		
Realized loss on financial instruments, net		(118)		(3,395)	(5,634)		(12,295)		
Unrealized (loss) gain on financial instruments, net		(272)		3,390	4,409		(6,044)		
Other, net		120	_	685	(490)	_	1,488		
Net other expense		(35,249)	_	(27,241)	(144,070)		(148,300)		
Income before income taxes		78,737		44,575	286,061		73,299		
Income tax (expense) benefit	_	(883)	_	463	(1,773)		374		
Net income		77,854		45,038	284,288		73,673		
Less: Dividends on preferred shares		4,969		_	10,829		_		
Less: Net income attributable to the noncontrolling interest			_	778		_	851		
Net income attributable to common shareholders	\$	72,885	\$	44,260	\$ 273,459	\$	72,822		
Net income attributable to common shareholders per share:									
Basic	\$	1.48	\$	0.88	\$ 5.51		1.37		
Diluted	\$	1.45	\$	0.87	\$ 5.41	\$	1.36		
Weighted average shares outstanding (in thousands):									
Basic		49,093		50,517	49,624		53,271		
Diluted		50,097		51,110	50,576		53,481		

## TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES Consolidated Balance Sheets

(Unaudited) (All currency expressed in United States dollars in thousands)

	De	cember 31, 2021	De	cember 31, 2020
Assets				
Current assets:				101010
Cash and cash equivalents	\$	206,210	\$	131,018
Accounts receivable, net of allowance of \$1,290 and \$2,663, respectively		125,746		108,578
Net investment in finance leases, net of allowance of \$100 and \$169, respectively		113,048		78,459
Container leaseback financing receivable, net of allowance of \$38 and \$98, respectively		30,317		27,076
Trading containers		12,740		9,375
Containers held for sale		7,007		15,629
Prepaid expenses and other current assets		14,184		13,713
Due from affiliates, net	_	2,376		1,509
Total current assets		511,628		385,357
Restricted cash		76,362		74,147
Marketable securities		2,866		
Containers, net of accumulated depreciation of \$1,851,664 and \$1,619,591, respectively		4,731,878		4,125,052
Net investment in finance leases, net of allowance of \$643 and \$1,164 respectively		1,693,042		801,501
Container leaseback financing receivable, net of allowance of \$75 and \$326, respectively		323,830		336,792
Derivative instruments		12,278		47
Deferred taxes		1,073		1,153
Other assets	Φ.	14,487	Φ.	17,327
Total assets	\$	7,367,444	\$	5,741,376
Liabilities and Equity				
Current liabilities:				
Accounts payable and accrued expenses	\$	22,111	\$	24,385
Container contracts payable		140,968		231,647
Other liabilities		4,895		2,288
Due to container investors, net		17,985		18,697
Debt, net of unamortized costs of \$8,624 and \$8,043, respectively		380,207		408,365
Total current liabilities		566,166		685,382
Debt, net of unamortized costs of \$32,019 and \$18,639, respectively		4,960,313		3,706,979
Derivative instruments		2,139		29,235
Income tax payable		10,747		10,047
Deferred taxes		7,589		6,491
Other liabilities		39,236		16,524
Total liabilities		5,586,190		4,454,658
Equity:				
Textainer Group Holdings Limited shareholders' equity:				
Preferred shares, \$0.01 par value, \$25,000 liquidation preference per share. Authorized 10,000,000 shares				
7.00% Series A fixed-to-floating rate cumulative redeemable perpetual preferred shares, 6,000 shares				
issued and outstanding (equivalent to 6,000,000 depositary shares at \$25.00 liquidation preference per				
depositary share)		150,000		
6.25% Series B fixed rate cumulative redeemable perpetual preferred shares, 6,000 shares issued and				
outstanding (equivalent to 6,000,000 depositary shares at \$25.00 liquidation preference per depositary		150,000		
share)		150,000		_
Common shares, \$0.01 par value. Authorized 140,000,000 shares; 59,503,710 shares issued and				
48,831,855 shares outstanding at 2021; 58,740,919 shares is sued and 50,495,789 shares outstanding at 2020		595		587
Treasury shares, at cost, 10,671,855 and 8,245,130 shares, respectively		(158,459)		(86,239)
Additional paid-in capital		428,945		416,609
Accumulated other comprehensive gain (loss)		9,750		(9,744)
Retained earnings		,		
Total Textainer Group Holdings Limited shareholders' equity		1,200,423 1,781,254		938,395 1,259,608
		1,701,234		
Noncontrolling interest  Total against	_	1 701 254	_	27,110
Total equity	Ф	1,781,254	Φ.	1,286,718
Total liabilities and equity	\$	7,367,444	\$	5,741,376

## **TEXTAINER GROUP HOLDINGS LIMITED AND SUBSIDIARIES**Consolidated Statements of Cash Flows

(Unaudited) (All currency expressed in United States dollars in thousands)

sh flows from operating activities:  Net income  Adjustments to reconcile net income to net cash provided by operating activities:  Depreciation expense  Bad debt recovery, net  Container recovery from lessee default, net  Unrealized (gain) loss on financial instruments, net  Amortization of unamortized debt issuance costs and accretion of bond discounts  Debt termination expense  Amortization of intangible as sets  Gain on sale of owned fleet containers, net  Share-based compensation expense	\$	284,288 281,575 (1,285)	\$	73,673
Net income Adjustments to reconcile net income to net cash provided by operating activities:  Depreciation expense Bad debt recovery, net Container recovery from lessee default, net Unrealized (gain) loss on financial instruments, net Amortization of unamortized debt issuance costs and accretion of bond discounts Debt termination expense Amortization of intangible assets Gain on sale of owned fleet containers, net	\$	281,575	\$	73 673
Adjustments to reconcile net income to net cash provided by operating activities:  Depreciation expense Bad debt recovery, net Container recovery from lessee default, net Unrealized (gain) loss on financial instruments, net Amortization of unamortized debt is suance costs and accretion of bond discounts Debt termination expense Amortization of intangible assets Gain on sale of owned fleet containers, net	<u>\$</u>	281,575	Ф	
Depreciation expense Bad debt recovery, net Container recovery from lessee default, net Unrealized (gain) loss on financial instruments, net Amortization of unamortized debt is suance costs and accretion of bond discounts Debt termination expense Amortization of intangible assets Gain on sale of owned fleet containers, net				13,013
Bad debt recovery, net Container recovery from lessee default, net Unrealized (gain) loss on financial instruments, net Amortization of unamortized debt issuance costs and accretion of bond discounts Debt termination expense Amortization of intangible assets Gain on sale of owned fleet containers, net				261,665
Container recovery from lessee default, net Unrealized (gain) loss on financial instruments, net Amortization of unamortized debt issuance costs and accretion of bond discounts Debt termination expense Amortization of intangible assets Gain on sale of owned fleet containers, net				,
Unrealized (gain) loss on financial instruments, net Amortization of unamortized debt is suance costs and accretion of bond discounts Debt termination expense Amortization of intangible assets Gain on sale of owned fleet containers, net				(1,668)
Amortization of unamortized debt is suance costs and accretion of bond discounts  Debt termination expense Amortization of intangible as sets Gain on sale of owned fleet containers, net		(4,868)		(260)
of bond discounts  Debt termination expense  Amortization of intangible assets  Gain on sale of owned fleet containers, net		(4,409)		6,044
Amortization of intangible assets Gain on sale of owned fleet containers, net		9,845		8,112
Gain on sale of owned fleet containers, net		15,209		8,750
		2,540		2,572
Share-based compensation expense		(67,229)		(27,230)
		6,699		4,723
Changes in operating assets and liabilities		89,418		59,874
Total adjustments	-	327,495		322,582
Net cash provided by operating activities		611,783		396,255
sh flows from investing activities:				
Purchase of containers and fixed assets		(2,083,819)		(746,145)
Payment on container leaseback financing receivable		(18,705)		(116,263)
Proceeds from sale of containers and fixed assets		142,276		151,021
Receipt of principal payments on container leaseback financing receivable		30,119		21,485
Net cash used in investing activities	_	(1,930,129)	_	(689,902)
sh flows from financing activities:		(1,930,129)	_	(089,902)
Proceeds from debt		4,863,756		2,114,260
Payments on debt		(3,635,663)		(1,799,870)
•				
Payment of debt issuance costs		(27,895)		(13,637)
Proceeds from container leaseback financing liability, net		16,305		(12.925)
Principal repayments on container leaseback financing liability, net		(3,314)		(12,825)
Issuance of preferred shares, net of underwriting discount		290,550		(69, 402)
Purchase of treasury shares		(72,220)		(68,493)
Issuance of common shares upon exercise of share options		9,043		1,295
Dividends paid on common shares		(12,285)		_
Dividends paid on preferred shares		(9,975)		_
Purchase of noncontrolling interest		(21,500)		
Other		(970)		
Net cash provided by financing activities		1,395,832		220,730
fect of exchange rate changes		(79)		177
Net increase (decrease) in cash, cash equivalents and restricted cash		77,407		(72,740)
sh, cash equivalents and restricted cash, beginning of the year		205,165		277,905
sh, cash equivalents and restricted cash, end of the year	\$	282,572	\$	205,165
pplemental disclosures of cash flow information:				
Cash paid for interest expense and realized loss and settlement of derivative instruments	\$	145,711	\$	126,958
Income taxes paid	\$	1,567	\$	34
Receipt of payments on finance leases, net of income earned	\$	104,770	\$	44,569
pplemental disclosures of noncash operating activities:	Ψ	101,770	Ψ	17,507
Receipt of marketable securities from a lessee	\$	5,789	\$	
Right-of-use asset for leased properties	\$	272	\$	574
pplemental disclosures of noncash in vesting activities:	Ψ	212	Ψ	374
(Decrease) Increase in accrued container purchases	\$	(90,679)	\$	222,253
Containers placed in finance leases	\$	. , ,	\$	635,004
Containers praced in finance leases	Þ	1,043,323	Ф	033,004

#### Use of Non-GAAP Financial Information

To supplement Textainer's consolidated financial statements presented in accordance with U.S. generally accepted accounting principles ("GAAP"), the company uses non-GAAP measures of certain components of financial performance. These non-GAAP measures include adjusted net income, adjusted net income per diluted common share, a djusted EBITDA, headline earnings and headline earnings per basic and diluted common share.

Management believes that a djusted net income and adjusted net income per diluted common share are useful in evaluating Textainer's operating performance. Adjusted net income is defined as net income attributable to common shareholders excluding debt termination expense, unrealized (loss) gain on derivative instruments and marketable securities and the related impacts on income taxes and non-controlling interest. Management considers adjusted EBITDA a widely used industry measure and useful in evaluating Textainer's a bility to fund growth and service long-term debt and other fixed obligations. Headline earnings is reported as a requirement of Textainer's listing on the JSE. Headline earnings and headline earnings per basic and diluted common shares are calculated from net income which has been determined based on GAAP.

Reconciliations of these non-GAAP measures to the most directly comparable GAAP measures are included in the tables below for the three and twelve months ended December 31, 2021 and 2020 and for the three months ended September 30, 2021.

Non-GAAP measures are not financial measures calculated in accordance with GAAP and are presented solely as supplemental disclosures. Non-GAAP measures have limitations as analytical tools, and should not be relied upon in isolation, or as a substitute to net income, income from operations, cash flows from operating activities, or any other performance measures derived in accordance with GAAP. Some of these limitations are:

- They do not reflect cash expenditures, or future requirements, for capital expenditures or contractual commitments;
- They do not reflect changes in, or cash requirements for, working capital needs;
- Adjusted EBITDA does not reflect interest expense or cash requirements necessary to service interest or principal payments on debt;
- Although depreciation expense and container impairment are a non-cash charge, the assets being depreciated may be replaced in the future, and neither adjusted EBITDA, a djusted net income or a djusted net income per diluted common share reflects any cash requirements for such replacements;
- They are not adjusted for all non-cash income or expense items that are reflected in our statements of cash flows; and
- Other companies in our industry may calculate these measures differently than we do, limiting their usefulness as
  comparative measures.

	Three Months Ended,							Years Ended,					
	December 31, 2021		September 30, 2021		December 31, 2020		, December 31, 2021		De	ecember 31, 2020			
	(Dollars in thousands)						(Dollars in thousands)						
			J)	U <b>naudited</b> )			(Unaudited)						
Reconciliation of adjusted net income:													
Net income attributable to common shareholders	\$	72,885	\$	64,729	\$	44,260	\$	273,459	\$	72,822			
Adjustments:													
Debt termination expense		131		11,866		_		15,209		8,750			
Unrealized loss (gain) on financial instruments, net		272		(83)		(3,390)		(4,409)		6,044			
Loss on settlement of pre-existing management agreement		_		116		_		116		_			
Impact of reconciling items on income tax		(59)		(126)		37		(288)		(142)			
Impact of reconciling items attributable to the													
noncontrolling interest		<u> </u>		<u> </u>		240				(197)			
Adjusted net income	\$	73,229	\$	76,502	\$	41,147	\$	284,087	\$	87,277			
					_				T				
Adjusted net income per diluted common share	\$	1.46	\$	1.52	\$	0.81	\$	5.62	\$	1.63			

		Th	ree l	Months Ende	Years Ended,					
	Dec	cember 31, 2021	September 30, 2021		De	December 31, 2020		December 31, 2021		cember 31, 2020
		(D	ollar (U		(Dollars in t (Unaud					
Reconciliation of adjusted EBITDA:										
Net income attributable to common shareholders	\$	72,885	\$	64,729	\$	44,260	\$	273,459	\$	72,822
Adjustments:										
Interest income		(40)		(20)		(52)		(123)		(531)
Interest expense		34,888		33,128		27,973		127,269		123,230
Debt termination expense		131		11,866		_		15,209		8,750
Realized loss on derivative instruments, net		_		4		3,395		5,408		12,295
Unrealized loss (gain) on financial instruments, net		272		(83)		(3,390)		(4,409)		6,044
Loss on settlement of pre-existing management agreement		_		116		_		116		_
Income tax expense (benefit)		883		(59)		(463)		1,773		(374)
Net income attributable to the noncontrolling interest		_		_		778		_		851
Depreciation expense		72,915		72,839		65,609		281,575		261,665
Container (recovery) write-off from lessee default, net		(34)		918		(122)		(4,869)		(1,647)
Amortization expense		250		802		806		2,540		2,572
Impact of reconciling items attributable to the								ŕ		ĺ
noncontrolling interest						(1,960)				(9,467)
Adjusted EBITDA	\$	182,150	\$	184,240	\$	136,834	\$	697,948	\$	476,210

		Tì	iree	Months Ended	Years Ended,						
	December 31, 2021		September 30, 2021		December 31, 2020		2021			cember 31, 2020	
	(Dollars in thousands) (Unaudited)							ands) )			
Reconciliation of headline earnings:											
Net income attributable to common shareholders	\$	72,885	\$	64,729	\$	44,260	\$	273,459	\$	72,822	
Adjustments:											
Container (recovery) impairment		(140)		1,183		590		(5,254)		9,447	
Loss on settlement of pre-existing management agreement		_		116		_		116		_	
Impact of reconciling items on income tax		1		(35)		(4)		25		(90)	
Impact of reconciling items attributable to the											
noncontrolling interest		_				(5)		_		(248)	
Headline earnings	\$	72,746	\$	65,993	\$	44,841	\$	268,346	\$	81,931	
	_		_		_	<u> </u>	_				
Headline earnings per basic common share	\$	1.48	\$	1.34	\$	0.89	\$	5.41	\$	1.54	
Headline earnings per diluted common share	\$	1.45	\$	1.31	\$	0.88	\$	5.31	\$	1.53	